

Your Fastest Path Out of VMware, Without the Broadcom Tax

Why businesses are leaving VMware

VMware customers are experiencing unprecedented upheaval following Broadcom's acquisition. Licensing changes, forced bundles, and support reductions have created a high-pressure environment for businesses that want stability and fair pricing. The market is already moving:

300–1050%

Broadcom licensing changes are driving price increases of **300–1050%**.¹

73%

73% of businesses are actively assessing alternatives to VMware to avoid the "Broadcom Tax".²

NexusTek is currently undergoing its own migration from VMware to Nutanix, forming the foundation of their guided path to a more stable and sustainable private cloud environment.

Hyperscale cloud is not the answer: migrations often require workload refactoring, new operational skillsets, and introduce unpredictable consumption-based billing, replacing VMware licensing risk with cloud cost volatility.

Whether you are an existing NexusTek VMware customer or new, this is the moment to exit VMware, intentionally, strategically, and with minimal disruption, with a partner that has experience in the transition.

NexusTek Private Cloud is now powered by Nutanix—your superior VMware alternative

Predictable, fixed-cost model, unlike VMware's rising fees

NexusTek Private Cloud, now powered by Nutanix, eliminates the uncertainty of escalating licensing costs with transparent, fixed monthly pricing and no surprise consumption-based charges, directly addressing the financial unpredictability caused by VMware contract shifts. Fixed-cost billing is a core NexusTek value proposition. Fixed-cost billing remains a core NexusTek value proposition.

Modern Nutanix architecture, built for performance and simplicity, With the addition of Nutanix hyperconverged infrastructure

NexusTek Private Cloud delivers a cloud-like platform that streamlines operations, reduces complexity, and increases resiliency, without VMware's overhead.

Paired with NexusTek's Tier 4 & 5 data centers, customers gain:

- High-availability infrastructure
- Base backups are included with disaster recovery (DR) and AI options
- GPU-ready architecture for AI workloads

White-glove migration from VMware, now optimized for a Nutanix-powered landing zone

NexusTek's engineering-led migration practice ensures a smooth transition off VMware:

- Application mapping and dependency analysis
- Seamless workload migration
- Reduced business disruption with full guidance from senior engineers at every phase
- 100% cloud migration success rate (internal data)

Customers gain a fully managed environment designed around their business—not a forced VMware roadmap and not the operational burden of hyperscale.

What sets us apart



Predictable Financial Model

Transparent fixed-cost billing eliminates unexpected cloud consumption spikes



Enterprise-Grade Reliability

Tier 4/5 data centers + integrated BDR options ensure 99.9%+ uptime



High-Touch Engineering Support

Direct access to senior cloud engineers who act as an extension of your IT team



Security & Compliance

SOC 2 Type II, isolation options, and secure environments for regulated workloads



AI-Ready Infrastructure

Available GPUs support private AI/ML workloads securely



100% Migration Success Rate

Proven processes minimize disruption and accelerate time-to-value

Virtual or Dedicated Private Cloud – Two paths beyond VMware

NexusTek Virtual Private Cloud (VPC)

A multi-tenant, fully isolated environment delivering core private cloud capabilities

For VMware customers who want:

- Lower cost of ownership
- Guaranteed virtual resources
- Strict tenant isolation
- Hybrid compatibility

Ideal replacement for general VMware workloads and environments needing predictable OPEX.

NexusTek Dedicated Private Cloud (DPC)

A single-tenant, fully dedicated environment for the highest levels of control and security.

For regulated industries or high-sensitivity workloads:

- Fully isolated, VMware-free infrastructure
- Complete control over data, security, and configuration
- Strong governance and compliance posture

KEY BENEFITS:

- No co-tenants; exclusive infrastructure
- Maximum data sovereignty and governance
- Ideal for finance, healthcare, and life sciences

What VMware and hyperscale lack– NexusTek delivers:

- 01 High-touch engineering support:** Direct access to senior engineers who act as an extension of your existing IT team.
- 02 Security and compliance without complexity:** SOC 2 Type II environments, optional integrated perimeter security, and rigorous uptime standards.
- 03 Continuity of service:** Migrate from VMware into NexusTek Private Cloud, now powered by Nutanix, without rewriting apps, incurring more technical debt, or forced modernization (unlike moving to a hyperscale).
- 04 Hybrid cloud strategy alignment:** Seamless integration with Microsoft Azure, AWS, and on-prem systems.
- 05 Superior value for VMware-to-Nutanix transitions:** Lower long-term TCO, no forced VMware bundle renewals, and more control over environment design.

Why businesses choose NexusTek



White-glove service with personalized cloud design



Hybrid cloud expertise to connect public, private, and on-prem environments



Bundled security, backup, DR, and licensing for simpler operations



Future-proof foundation for modernization, compliance, and AI initiatives



We've gone through the same VMware-to-Nutanix transition ourselves

MAKE THE MOVE BEFORE YOUR NEXT VMWARE RENEWAL

NexusTek Private Cloud, now powered by Nutanix, gives your business a stable, modern, high-performance foundation without the uncertainty of VMware's future licensing. **Let's plan your VMware exit together.**

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nexustek.com/hybrid-cloud-services/nexustek-private-cloud

SOURCES

- 1) Ars Technica, [300 percent price hikes push disgruntled VMware customers toward Broadcom rivals](#), October 2024.
- 2) Gartner, [Are you rethinking your relationship with VMware in light of the changes Broadcom is making?](#), January 2025.

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