

nexustek

# PRIVATE EQUITY PORTFOLIO PROGRAM

## IT That Improves Portfolio Value

Managed IT and cybersecurity solutions  
from acquisition to exit.



ACQUIRE



HOLD



EXIT

# The Problem

According to the latest data, private equity (PE) portfolio companies are experiencing increased cyber incidents during their hold period that often costs them millions in financial impact.<sup>1</sup> Private equity firms need an easier way to increase their cyber defenses across their entire portfolio while reducing IT complexity for faster acquisition integrations and easier exit readiness. The challenge is that most lack a partner that can help consolidate and manage their IT and cybersecurity across all their portfolio companies, so IT can boost value rather than increase expenses.

## The three private equity phases

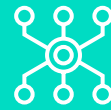
| MOMENT                                                                                                                    | WHAT'S AT STAKE                                                                                                                                                                                 | HOW NEXUSTEK HELPS                                                                                                                                                                                                                                                                 |
|---------------------------------------------------------------------------------------------------------------------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| <br><b>Acquisition and Integration</b> | Difficulties and delays when integrating IT across acquisitions often increases operational costs and cybersecurity risks while complicating compliance.                                        | <b>IT INTEGRATION PLAYBOOK</b><br>NexusTek's integration playbook can make IT operational and secure across portfolio companies within 90 days of close.                                                                                                                           |
| <br><b>Hold Period</b>                 | IT needs to improve the value of your portfolio, yet 40% of PE firms experience devaluation due to immature IT <sup>2</sup> while cybersecurity risks cost them \$2.1M on average. <sup>3</sup> | <b>MANAGED IT + 24/7 SOC + VCIO</b><br>NexusTek's managed IT, cybersecurity, and vCISO services reduce potential breach risks and associated costs while rationalizing IT investments that drive more value for investors and partners.                                            |
| <br><b>Pre-Exit / Exit Readiness</b>   | Buyers now expect you to provide IT due diligence results during your exit phase.                                                                                                               | <b>IT DUE DILIGENCE READINESS ASSESSMENT</b><br>NexusTek builds detailed documentation of your IT and cybersecurity stance during the hold period for a faster exit. Assessing your readiness reveals risks to correct before the buyer discovers them during their due diligence. |

# What NexusTek DELIVERS



## For the fund and general partners

- ✓ Real-time IT visibility across every portfolio company with NexusOps
- ✓ A single IT contract and relationship across your entire portfolio
- ✓ Pricing that scales to cover your portfolio more cost-effectively
- ✓ Accelerated acquisition integrations using time-tested playbooks
- ✓ Fully documented IT and cybersecurity practices to support IT due diligence for faster exits



## For the portfolio company

- ✓ 24/7 managed IT and cybersecurity
- ✓ Reduced IT complexity and operational costs
- ✓ vCIO and vCISO for strategic IT leadership without the headcount
- ✓ Around-the-clock managed detection and response (MDR) and security operations center (SOC) to reduce breach risk
- ✓ Cloud cost optimization for leaner operations
- ✓ Full documentation to accelerate responses to IT due diligence requests

**\$2.1M**

average financial impact to PE deals due to cybersecurity risks<sup>4</sup>

**68%**

of PE firms report increasing cyber incidents during the hold period<sup>5</sup>

**Only 15%**

of portfolio companies claim "very mature" IT capabilities<sup>6</sup>

**40%**

of PE investors experience valuation cuts when digital maturity lags<sup>7</sup>



# NexusTek by the Numbers

**1,400+**

CLIENTS

Across every industry private  
equity firms acquire into

**98%**

CUSTOMER SATISFACTION

Company-wide

**~6 Years**

AVERAGE CUSTOMER  
RELATIONSHIP

Better hold-period stability  
for your portfolio

**30**

YEARS EXPERIENCE

Depth that only comes  
with time

**CRN**

MSP500

Nine consecutive  
years running

**250+**

ENGINEERS

Nationwide delivery  
capacity

NEXUSOPS

# Complete Visibility to Your Entire *PORTFOLIO'S IT HEALTH*

NexusOps delivers real-time IT health metrics across every portfolio company in a single dashboard so you can easily see and report on endpoint status, security posture, patch compliance, and incident activity the same way you monitor financial KPIs. NexusOps also delivers full audit trail and operational documentation for buyer due diligence teams to accelerate your exit phase.



Real-time  
Visibility



Security  
Posture



Compliance  
Tracking



Due Dilligence  
Reporting

# Why NexusTek for *PRIVATE EQUITY*



## PE-SPECIFIC PLAYBOOKS

Distinct service offerings, playbooks, and pricing purpose-built to support private equity acquisition, hold, and exit phases.



## EXIT READINESS

Full IT and cybersecurity documentation progressively built during the hold phase to accelerate your exit-readiness.



## VCIO/VCISO EXPERTISE

Get vCIO and vCISO services from former industry leaders that align your IT to your business priorities, all at a fraction of headcount costs.



## INDUSTRY EXPERIENCE

Industry expertise across the companies that private equity acquires, such as healthcare, financial services, manufacturing, distribution, energy, and professional services.

### Sources:

1. Kroll, [Cyber Risk at Scale: Safeguarding Portfolio Value in Private Equity](#), Feb 11, 2026
2. Boston Consulting Group, [Private Equity's Future Is Digital First and AI Powered](#), Jan 7, 2026
3. Kroll, [Cyber Risk at Scale: Safeguarding Portfolio Value in Private Equity](#), Feb 11, 2026

4. Ibid.

5. Ibid.

6. Boston Consulting Group, [Private Equity's Future Is Digital First and AI Powered](#), Jan 7, 2026

7. Ibid.

# Our services



## IT operations

Managed IT / Co-Managed IT  
vCIO Services  
NexusOps Platform  
IT Integration Playbook  
Cloud Cost Optimization



## Cybersecurity

MDR + 24/7 SOC  
vCISO Services  
EDR / IAM / MFA  
AI Email Security  
Cybersecurity Baseline  
Assessment



## Cloud + Data + AI

NexusTek Private Cloud  
Hybrid Cloud  
DRaaS  
Data + AI Services  
Portfolio Benchmarking

## Start with a portfolio IT assessment

Get a risk-ranked view of your portfolio companies'  
IT and security health at no cost.

Contact your NexusTek representative

**[nexustek.com/contact-us](https://nexustek.com/contact-us)**

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